

# Curriculum Vitae

August 2012

Name **Chun-Lei YANG ( )**  
Birthplace Beijing, China  
Immigration Status German citizen  
Address RCHSS, Academia Sinica, Nankang, Taipei, Taiwan 115  
Phone/Fax/Email 886-2-27898161/ 886-2-27854160 / cly@gate.sinica.edu.tw  
Homepage <http://idv.sinica.edu.tw/cly/>

## Education

1993 (Jan) PhD in Economics, University of Dortmund. Thesis title: “Essays on the Theory of Rent Seeking”.  
1987 (May) Dipl. Volksw. (Master in Econ.), University of Bonn  
Scholarships Postdoctoral grant from German Research Foundation (DFG) Oct. 1994– Oct. 1996. Scholarship of Chinese Ministry for Education, 1981– 1987.

## Academic Experience

3.2007– Present Research fellow, Academia Sinica  
1.2000– 3.2007 Associate research fellow, Academia Sinica  
11.2008 – 4.2009 Visiting scholar, UC Santa Barbara  
10.2004 – 4.2005 Visiting scholar, UC Santa Barbara  
7.1997– 1.2000 Assistant research fellow, Academia Sinica  
9.1996– 7.1997 Assistant Professor, University of Magdeburg  
10.1994– 8.1996 Visiting scholar, Econ Dept., Boston University.  
01.1990 –10.1994 Assistant, Dept. of Econ., University of Dortmund.  
10.1987– 12.1989 Research assistant, Dept. of Econ., University of Bonn.  
Participation in the European Doctoral Program in Quantitative Economics.  
August 1991, 93, 94 Participation in the Summer School on Theories of the Firm in Wallerfangen, Germany, taught by P. Milgrom, B. Hermalin, B. Holmström, J. Alt and A. Schwartz.  
Courses taught Microeconomics, Game theory, Industrial organization, Theory of contract, Supermodularity models.

Referee activity                      *Econometrica, American Economic Review, Games and Economic Behavior, J. of Mathematical Economics, European Economic Review, J. of Economic Behavior and Organization, J. of Theoretical and Institutional Economics, European J. of Political Economy, and Economics Letters.*

## **Publications**

### **A. Journal Publications**

[A.1] “Cooperation by Credible Threats: On the Social Costs of Transfer Contests under Uncertainty”, *Journal of Institutional and Theoretical Economics*, 1993, 559-578. Reprinted in Alan Lockard and Gordon Tullock (eds.), *Efficient Rent-Seeking: Chronicle of an Intellectual Quagmire*, pp. 213-231, Norwell, Kluwer Academic Publisher, 2001.

[A.2] “A Simple Extension of the Dasgupta-Maskin Existence Theorem for Discontinuous Games with an Application to the Theory of Rent-Seeking”, *Economics Letters*, 1994, 181-184.

[A.3] “Dynamic Rent-Seeking Games”, with Wolfgang Leininger, *Games and Economic Behavior*, 1994, 406-427. Reprinted in Alan Lockard and Gordon Tullock (eds.), *Efficient Rent-Seeking: Chronicle of an Intellectual Quagmire*, pp. 213-231, Norwell, Kluwer Academic Publisher, 2001.

[A.4] “Rent-Seeking, Technology Commitment, and Economic Development”, *Journal of Institutional and Theoretical Economics*, 1998, 154(4), 640-658.

[A.5] “Sophistication and the Persistence of Cooperation”, with Erwin Amann, *Journal of Economic Behavior and Organization*, 1998, 37(1), 91-105.

[A.6] “Evolution of Cooperation in Prisoners' Dilemma Game with a Knowledgeable Mutant”, *Journal of Social Sciences and Philosophy* ( ), 1999, 11(2), 155-182.

[A.7] “A Complete Resolution of the Efficient Rent-seeking Paradox”, *Taiwan Economic Review*, 1999, 27(4), 431-459.

[A.8] “An Experiment on Sequential Rent Seeking”, with Carsten Vogt and Joachim Weimann, *Journal of Economic Beha52F2375-2(or)-1( and O)2(r)39(gani)-2(z)-1(at)*

*Public Choice*, 2002, 110(1-2), 67-78.

- [A.11] “The Hot vs. Cold Effect in a Simple Bargaining Experiment,” with Jeannette Brosig and Joachim Weimann, *Experimental Economics*, 2003, 6(1), 75-90.
- [A.12] “Communication, Reputation and Punishment in Sequential Bargaining Experiments,” with Jeannette Brosig and Joachim Weimann, *Journal of Institutional and Theoretical Economics*, 2004, 160(4), 576-606.
- [A.13] “An Alternative Approach to Explaining Bargaining Behaviour in Simple Sequential Games,” with Joachim Weimann and Atanasios Mitropoulos, *Pacific Economic Review*, 2006, 11(2), 201-221.
- [A.14] “The Rise of Cooperation in Correlated Matching Prisoners Dilemma: An Experiment,” with Ching-Syang Jack Yue and I-Tang Yu, *Experimental Economics*, 2007, 10(1), 3-20.
- [A.15] “Positive- versus Zero-Sum Majoritarian Ultimatum Games: An Experimental Study,” with Li-Chen Hsu and C. C. Yang, *Journal of Economic Behavior and Organization*, 2008, 68(3-4), 498-510.
- [A.16] “Make a Guess: A Robust Mechanism for King Solomon’s Dilemma,” with Cheng-Zhong Qin, *Economic Theory*, 2009, 39, 259-268.
- [A.17] “Assortative Matching, Information, and Cooperation: An Experiment”, with Ching-Syang Jack Yue, *Economics Bulletin*, 2010, 30(1), 414-420.
- [A.18] “Trust and Trustworthiness Reputations in an Investment Game”, with Gary Charness and Ninghua Du, *Games and Economic Behavior*, 2011, 72(2), 361-375. [Presentation at 2010 Econometric Society World Congress in Shanghai.]
- [A.19] “Determinants of Ultimatum Game Behavior: A field experiment with the traditional Mosuo and Yi”, with Binglin Gong, *Journal of Economic Behavior and Organization*, 2012, 83(1), 59-65.
- [A.20] “[Finite-Order Type Spaces and Applications](#)”, with Chengzhong Qin, *Journal of Economic Theory*, forthcoming.

## **B. Discussion Papers and Work in Progress**

- “[An Experiment on Ellsberg Paradox and Ambiguity Preference in a Class of Mean-preserving Prospects](#)”, with Lan Yao, new submission invited for *Management Science*.
- “[Exit, Exclusion, and Mergers: Endogenous Group Formation and Public Goods Provision](#),” with Gary Charness.
- “[On Optimal and Neutrally Stable Population Equilibrium in Voluntary Partnership Prisoners’ Dilemma Games](#)”, with Filip Vesely.

- [“Reputation and Cooperation: An Experiment on Prisoner’s Dilemma with Second-Order Information”](#), with Binglin Gong..
- [“Gender difference in Dictator Game behavior: A cross-ethnicity field study among Mosuo and Yi people in China”](#), with Binglin Gong and Huibin Yan. [Presentation at 2010 Econometric Society World Congress in Shanghai.]
- “Efficient Large-size Coordination via Voluntary Group Formation: An Experiment”, with Maolong Xu and Fangfang Tang.
- “Experimentation on Dividing Gain: Political Institution versus Market Institution”, with Li-Chen Hsu, Kamhon Kan, and C.C. Yang.
- “An experiment on voluntary separation repeated prisoners’ dilemma”, with Vivian Lei and Filip Vesely, in preparation.
- “Efficiency in principal-agent relationship: An experimental study on the role of proposer of non-binding trust contracts”, with Ninghua Du and Lan Yao, in preparation.
- “Determinants of Ultimatum Game Behavior: A field experiment with the traditional Mosuo and Yi”, with Binglin Gong, in preparation.
- “Pro Bono Work and Trust in Expert Fields”, with David Ong, in preparation.
- “An experiment on the role of role models in assortative matching PD game”, with Jack Yue, work in progress.

### **C. Book Contributions**

- [C.1] “Efficient Allocation of an Indivisible Good --- A Mechanism Design Problem under Uncertainty”, in: A. Picot and E. Schlicht (eds.), *Perspectives on Contract Theory*, pp.263-272, Berlin, Springer Verlag, 1997.