



Investment Banking Asia Pacific Analyst Program

Position: Analyst

Business / Program: Investment Banking

Location: Beijing

Application Deadline: November 1, 2010

Application Channel: <http://www.oncampus.citi.com> (Online applications ONLY)

Business Description:

What is Investment Banking?

Simply put, investment bankers are key strategic advisers to companies and governments, helping them to facilitate industry change and evolution in the global economy. Our advice is used to connect the right investors with the right companies, to facilitate industry development and to create the most efficient capital structures for companies.

What service do we provide our clients?

We provide leadership, guidance and advice on financial transactions across all industries in all corners of the world. People often think of Investment Banking as mergers and acquisitions (M&A), however Investment Bankers also execute leveraged buyouts (LBOs), financial restructurings, divestitures, initial public offerings (IPOs), and privatizations.

How are we structured?

The Investment Banking Division in the region is organized into three main groups:

- Country Groups
- Industry Groups
- Product Groups

Country Groups: Country Coverage Groups in Asia Pacific include Australia, China, Hong Kong, India, Indonesia, Korea, Malaysia, the Philippines, Singapore, Taiwan, Thailand and Vietnam. Each group comprises advisory teams (from Analyst to MD) within the Investment Bank that focus on providing advice to clients in their respective countries, or foreign clients seeking to invest in a country. Country Coverage bankers are country-specific experts who work in tandem with the product and industry coverage teams to provide the best solutions and service to our clients.

Industry Groups: Industry, or "sector" groups, have deep knowledge of a specific sector (e.g. Technology, Energy, Consumer & Health Care etc.) with detailed knowledge of the financials to provide quality advice to corporations on various strategic and capital raising activities. Each of these industries has extraordinary differences in the way they operate structurally, legally and practically. Currently, our industry groups include:

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Program Description:

Being an Investment Banking Analyst at Citi

Analysts are crucial to our success. They provide the foundation for everything we do, from research, valuation and modeling to coordination.

Training & Development

Your training starts with orientation that gives you an overview of Citi, and more specifically, investment banking and capital markets products. You will then complete extensive classroom training with skilled external corporate training consultants, supported by selected internal instructors from within Citi. This comprehensive program is designed to cover the following fundamental aspects of the Analyst role:

- Enhance confidence when extracting and assimilating financial information
- Build robust financial models
- Master the fundamentals of equity valuation
- Become familiar with the standard Citi financial models
- Understand key roles in the financial markets
- Obtain an overview of the most important financial products

During the training, you'll also get to meet people from different teams that make up the Investment Banking Division.

What you'll learn as an Analyst at Citi

There's still a lot to learn after your initial training. Senior management and client interaction, as well as a lot of time to manage